DUCKER

RESEARCH & CONSULTING

BANGALORE | BERLIN | DETROIT | LONDON | NEW YORK | PARIS | SHANGHAI

DUCKER.com



Evolution of Aluminum Usage in Electric Vehicle Context in Europe and North America

Aluminium Business Summit 2021 - Düsseldorf -

September 29, 2021

PRESENTED BY: Hélène Wagnies, Managing Director <u>hwagnies@ducker.com</u> | +49 178 89 79 453



Intelligent, Fact-Based Solutions

Proprietary data and strategic tools that deliver superior client performance

- Market, Customer and Competitive Research
- Commercial Growth Strategy Consulting
- M&A Transaction Support and Advisory Services



Industry Expertise and Access

6 Leading industries and over 250 sector specialties

- Automotive and Transportation
- Building and Construction
- Industrial and Manufacturing
- Heavy Equipment & Infrastructure
- Materials and Chemicals
- Healthcare

Global Offices and Regional Coverage

7 Global Offices, with 150 consultants serving all leading geographies

- Americas: Troy, Michigan; New York, NY
- EU: Paris, France; Berlin, Germany
- UK: London, England
- India: Bangalore, India
- China/APAC: Shanghai, China





Founded in 1961, Ducker is a global market research, strategy consulting and M&A Advisory firm that delivers custom, industrycentric solutions which *improve client performance* and *enable business growth* across complex markets.

No other firm can match our unique formula of industry expertise, primary research and market access. Our global offices and expert teams stand ready to address the unique opportunities facing your business and will be your partner to achieve *exceptional outcomes*. Ducker leverages expansive research and proven strategic frameworks that improve client business performance, define opportunities for growth and advise dealmakers on M&A strategies and transactions



Business Improvement and Growth Strategies

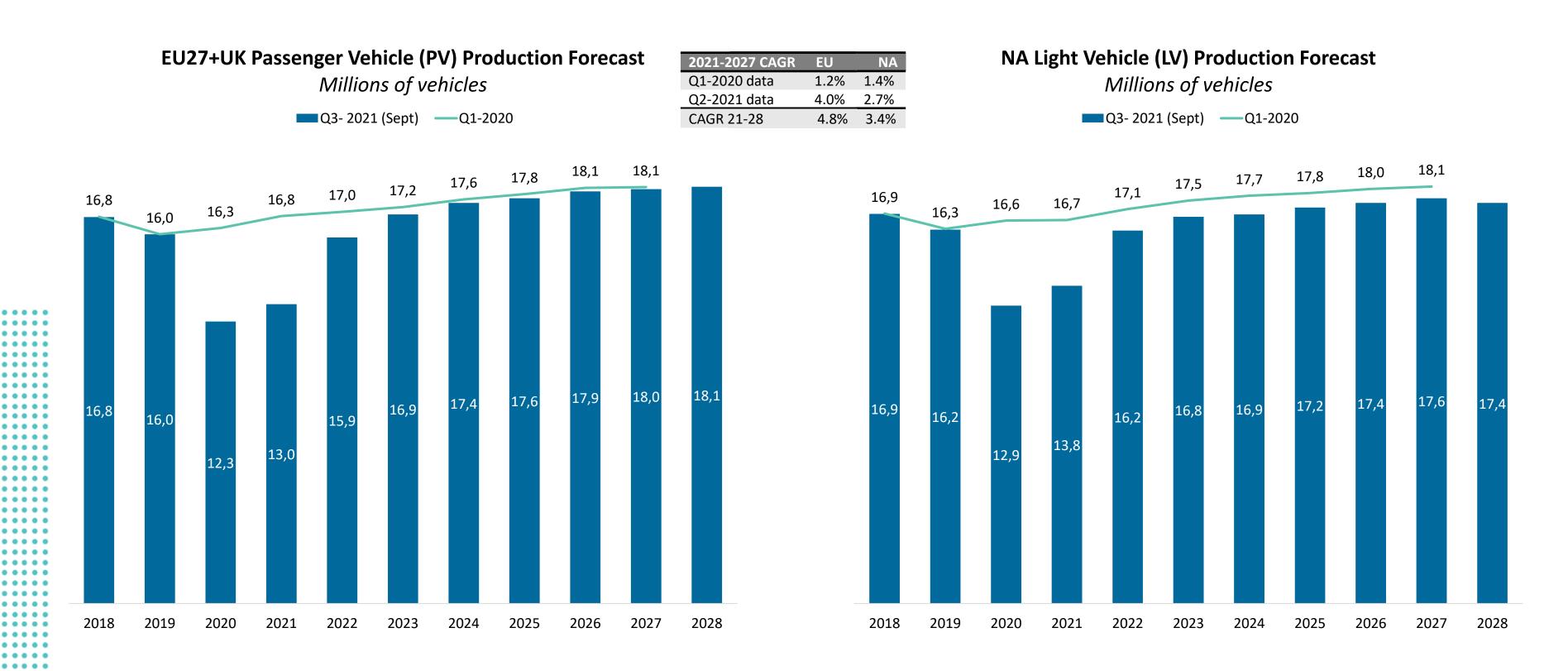
Successful M&A and Portfolio Growth

CONFIDENTIAL -DUCKER HOLDINGS LLC

Insightful Advice and Support for Advantage

3

Passenger Vehicle Production Trends by 2028 – Covid & Semiconductor Shortage Impact



Sources: Ducker, LMC Automotive

....

....

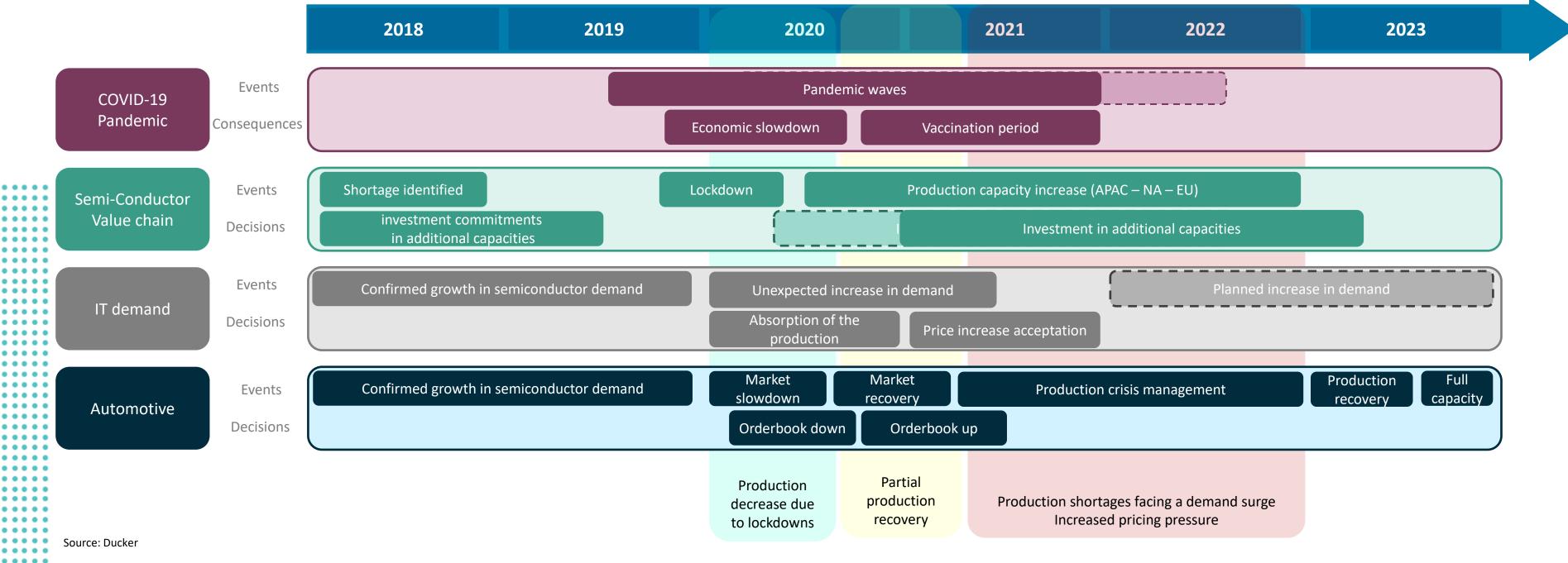
4

Semiconductor Shortage Timeline

Initial semiconductor shortage was identified for 2022/2023

....

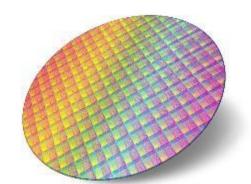
- Demand for semiconductors soared during COVID lockdown while productions went down
- New factories (Intel, TSMC, TI, etc.) won't hit full production capacity before 2023



Semiconductors in the Auto industry

- As of 2020, light vehicles include on average about 1,400 microchips, representing an average content value of \$330
- The average content is expected to rise to \$600 by 2022/2023 due to the electrification of powertrains, ADAS systems and connectivity
- Hybrid vehicles have over 3,500 microchips for a total value of \$1,000 due to the electrified powertrain
- Semiconductor producers are raising prices by 25%, justifying the price increase by capacity investments

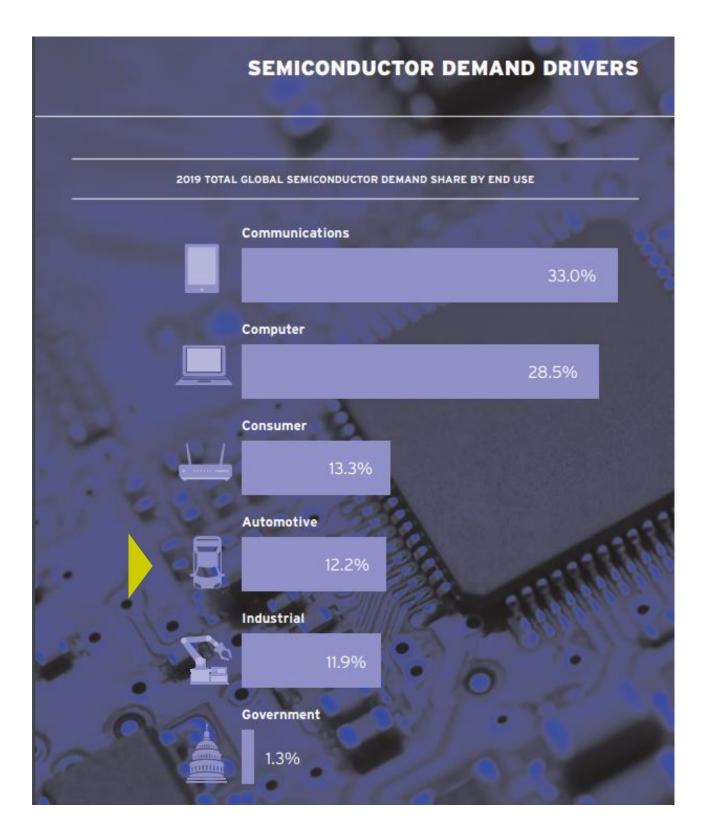




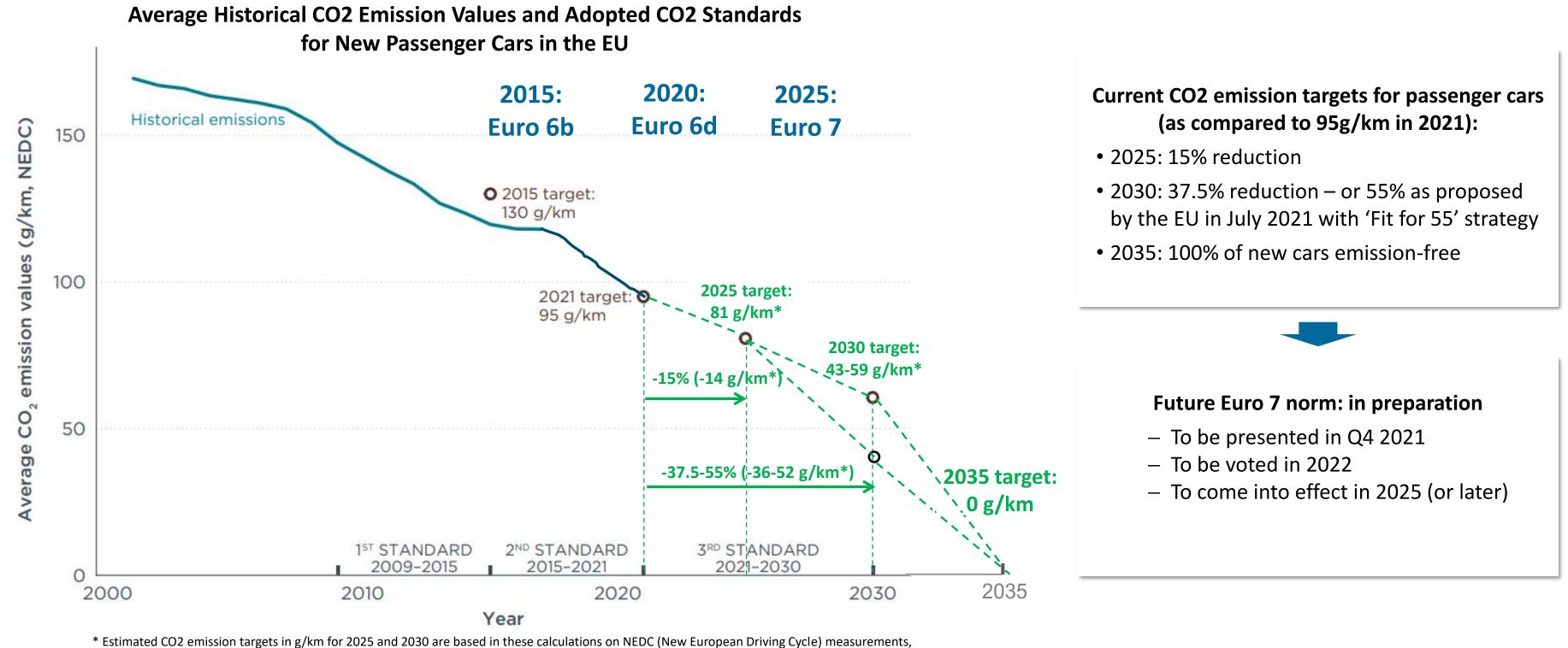
Silicon Wafer



Microcontrollers



Road Toward Emission-Free Cars in the EU



while future targets to be released will be using WLTP (Worldwide harmonized Light-duty Test Procedure)

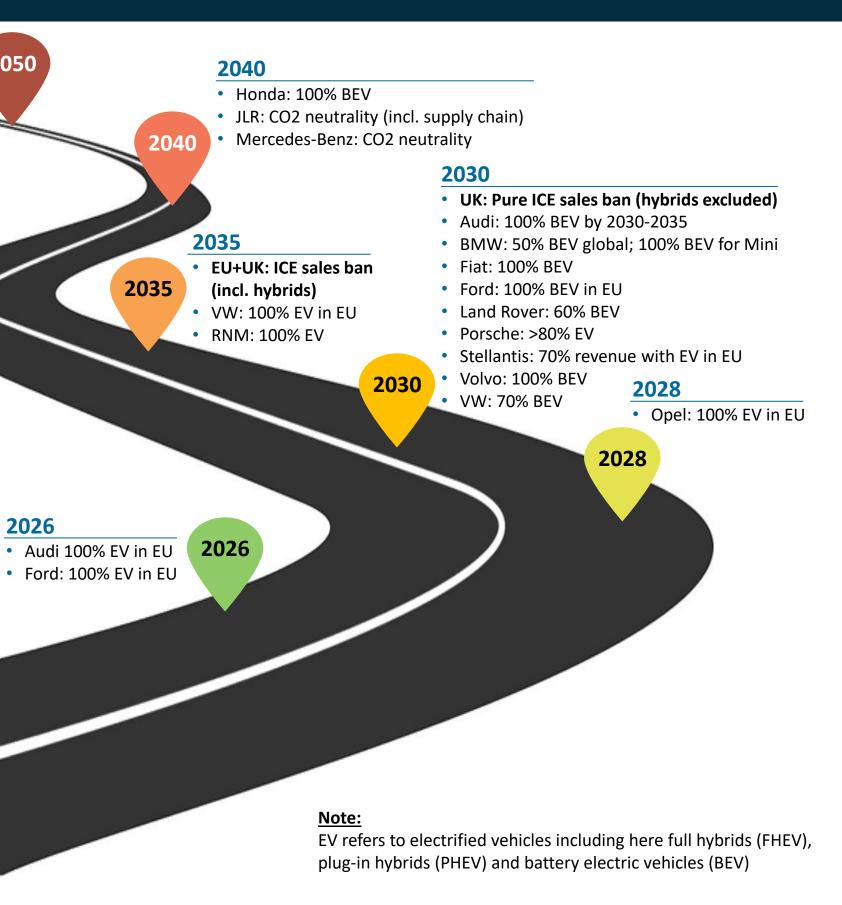
Sources: ICCT, Ducker – All CO2 values refer to New European Driving Cycle (NEDC) measurements. Vehicle weight is retained as the underlying utility parameter, i.e., the heavier a manufacturer's car fleet, the higher that manufacturer's CO2 emission target will be under the regulation. Until 2024, a factor of 0.0333 will be used, meaning that for every 100 kilograms (kg) by which a manufacturer's average vehicle weight exceeds the average EU fleet mass, 3.33 g/km higher CO2 emissions will be allowed

OEMs' Carbon-Neutrality Roadmap in Europe

REUTERS®	World Business Legal Markets Breakingviews Technology Investigations	2050Audi: CO2 neutrality	2
uly 14, 2021 0:59 AM EDT .ast Updated 2 months ago	Retail & Consumer EU proposes effective ban for new fossil-fuel cars from 2035	 RNM: CO2 neutrality Toyota: 90% less CO2 emissions compared to 2010 VW: CO2 neutrality 	_
i minute read	By Nick Carey and Christoph Steitz		
Automotive Ne	ws Europe.		
HOME FEATURES	* S OPINION PHOTOS PODCASTS CAR CUTAWAYS EVENTS MORE		<
Europe's	CO2 emissions target for 2035 will ban sale	es of	
	ion engine cars erate shift to electric cars		
Staff and wire reports			
		 2025 BMW: launch of new fully electric platform Jaguar: 100% BEV Land Rover: 30% BEV Mercedes-Benz: 50% EV (previously 2030) Porsche: 50% EV Stellantis: EV variants for all new models RNM: 30% BEV, 35% hybrids 	
		 Toyota: 10% BEV in EU Volvo: 100% EV (incl. 50% BEV) 	
	2023		
	BMW: 90% of models with at leastStellantis: launch of eVMP platforn		
2021			
	20% EV in EU 2021 a: 60% EV in EU		

....

CONFIDENTIAL -DUCKER HOLDINGS LLC



The Evolution of US Emission Standards

utomotive News

EPA proposes stronger-than-expected vehicle emissions rules The proposed rules would mandate fleet-wide vehicle mileage of 52 mpg by 2026, up from 40 mpg this year August 05, 2021 06:41 PM

President Biden 🥝

United States government official

The future of the auto industry is electric — and made in America.

Today I'm signing an executive order with a goal to make 50% of new vehicles sold by 2030 zero-emission - and unveiling steps to reverse the previous administration's short-sighted rollback of vehicle standards.

8:15 AM ·	Aug 5,	2021	· The	White	House
-----------	--------	------	-------	-------	-------

7,616 Retweets	1,471 Quote Tweets	58.2K Likes	
\bigtriangledown	t]	\bigcirc	Ť

Automotive News

California plans to ban sale of new gasoline-powered passenger vehicles in 2035

DAVID SHEPAPDSON and NICHOLA GROOM

Targets

- •
- 2035: carbon-neutral transportation •
- 2050: carbon-neutral economy •

Strategy

before strongly incentivizing the demand

- Over \$46 billion investment approved for ZEV technologies (mainly BEV and FCEV), including investment in charging infrastructure (over 500,000 level 2 and level 3 public charging stations)
- 647,000 jobs anticipated to be created through investment in manufacturing based on grants and tax incentives

Demand incentive

Source: Ducker, CARB, DOE



2030: voluntary goal of 50% new vehicles zero-emission capable (incl. PHEV)

Largely R&D-focused, aiming to create jobs and strong manufacturing capabilities

increased tax credit program from \$7,500 to \$12,500 for new EV purchase

Acceleration of Electrification in Europe

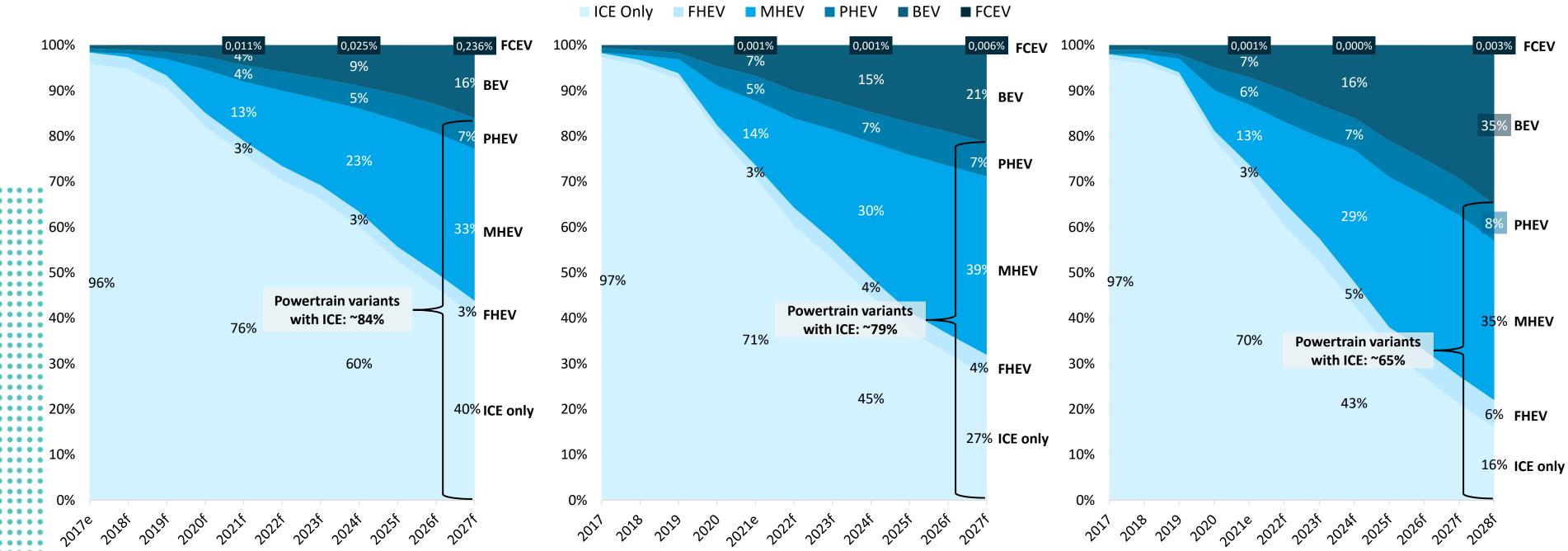
Forecast from Q2-2018

2027: 16% BEV

Forecast from Q4-2020

2027: 21% BEV

EU Passenger Vehicles Powertrain Shares



Sources: Ducker, LMC Automotive

....

Forecast from Q2-2021

2027/2028: 29%/35% BEV



Acceleration of Electrification in North America

Forecast from Q2-2018

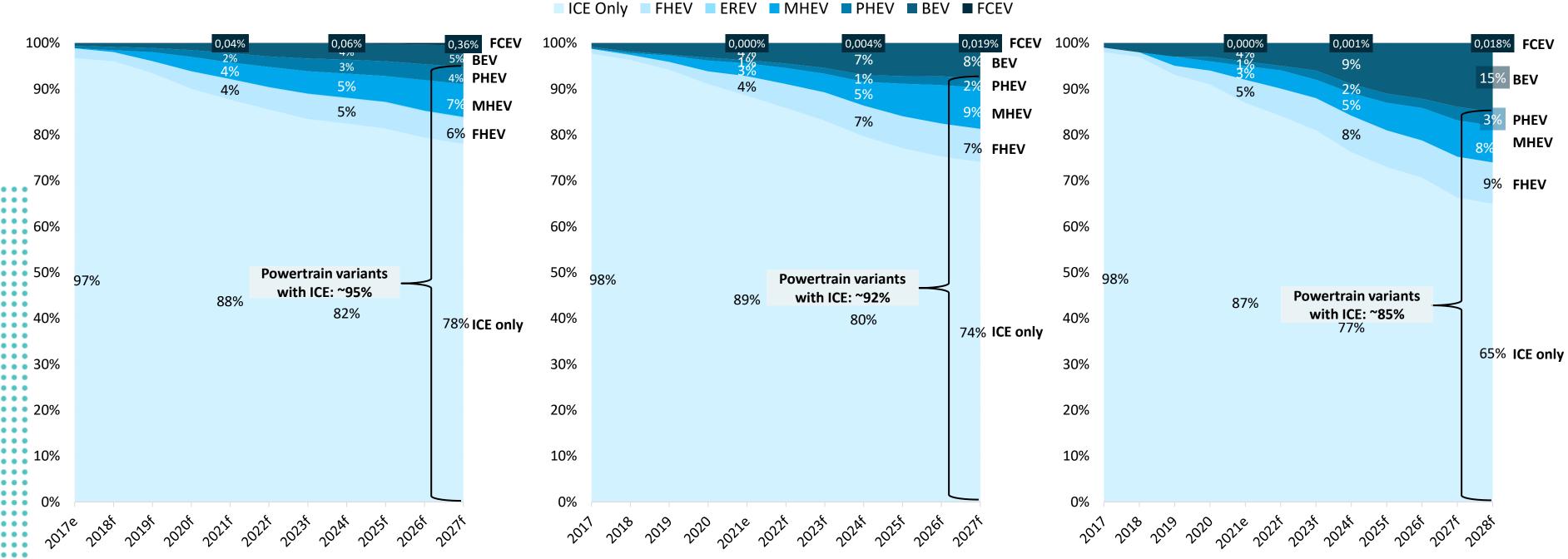
2027: 5% BEV

Sources: Ducker, LMC Automotive

Forecast from Q4-2020

2027: 8% BEV

NA Light Vehicles Powertrain Shares

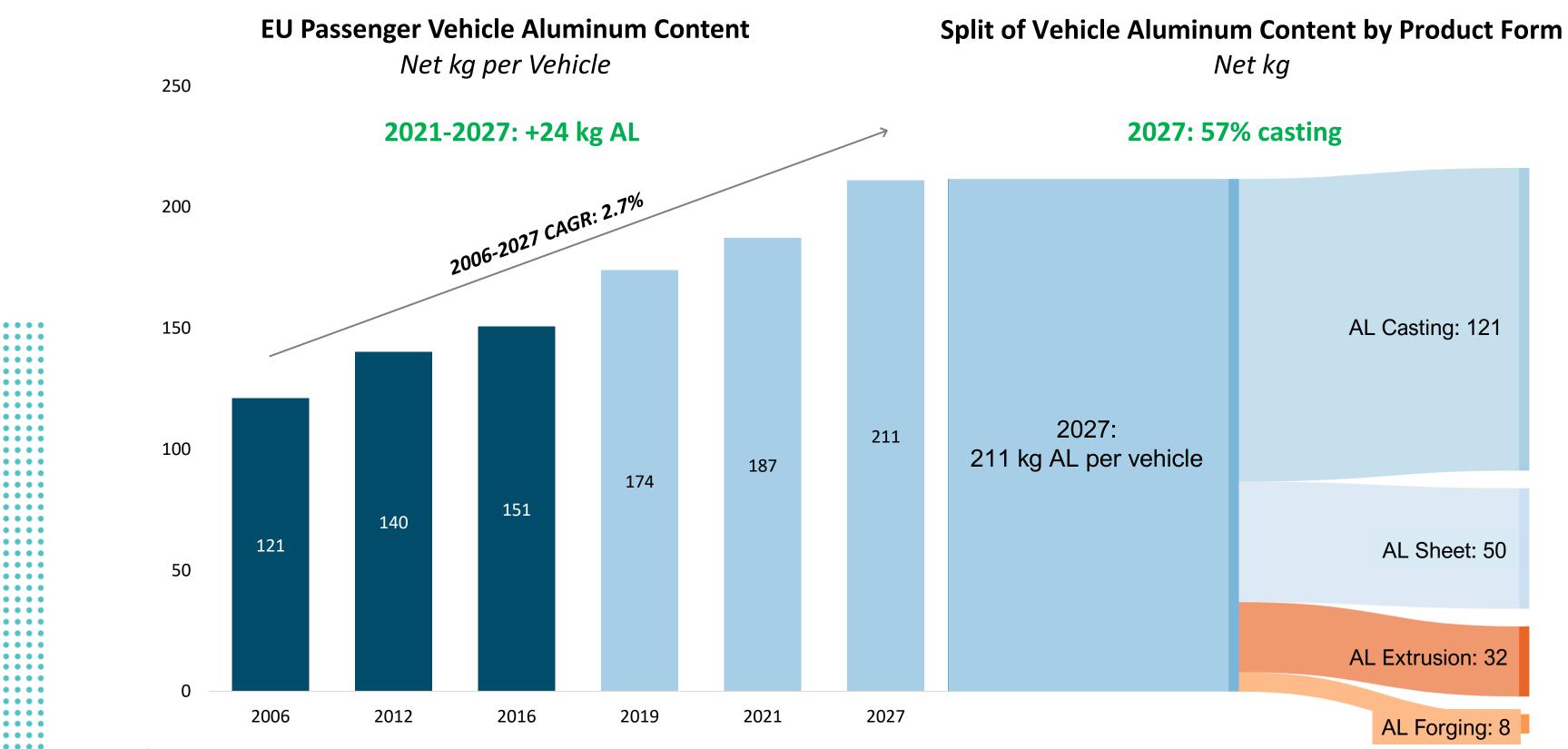


CONFIDENTIAL -DUCKER HOLDINGS LLC

Forecast from Q2-2021

2027/2028: 14%/15% BEV

Vehicle Aluminum Intensity Continues to Increase - EU



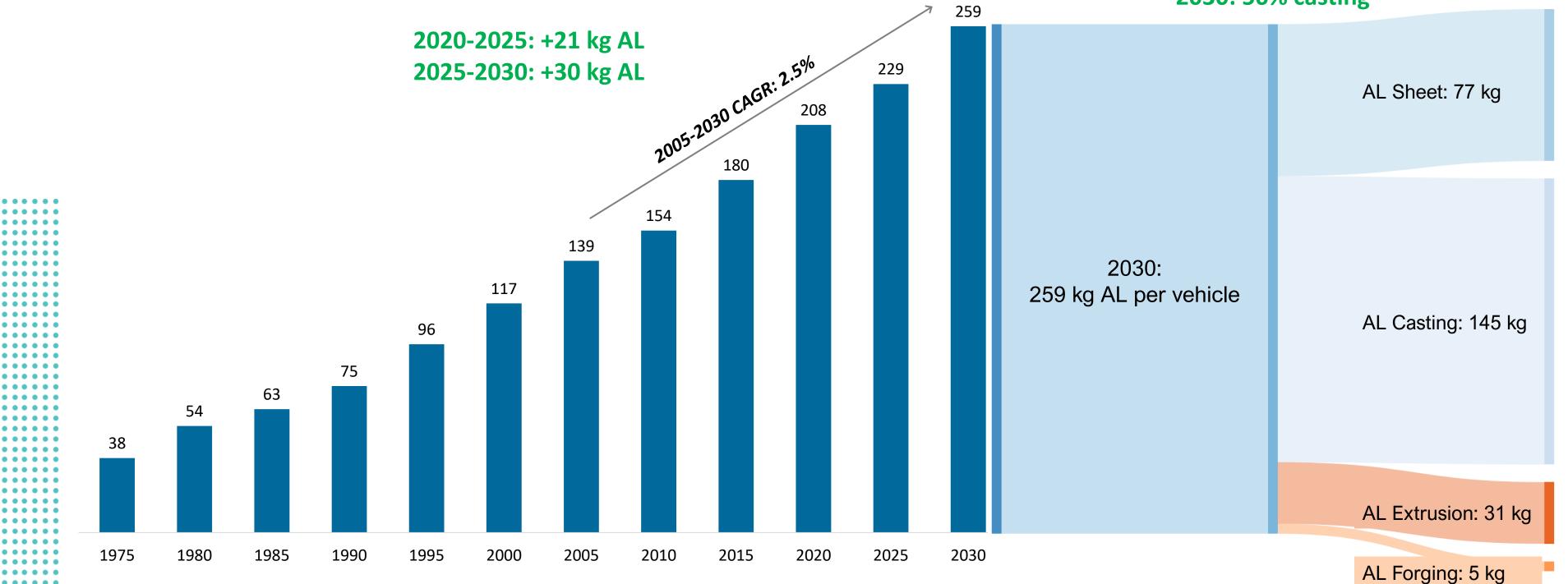
Source: Ducker | EA Aluminum Content 2019

.

Vehicle Aluminum Intensity Continues to Increase - NA

North American Light Vehicle Aluminum Content

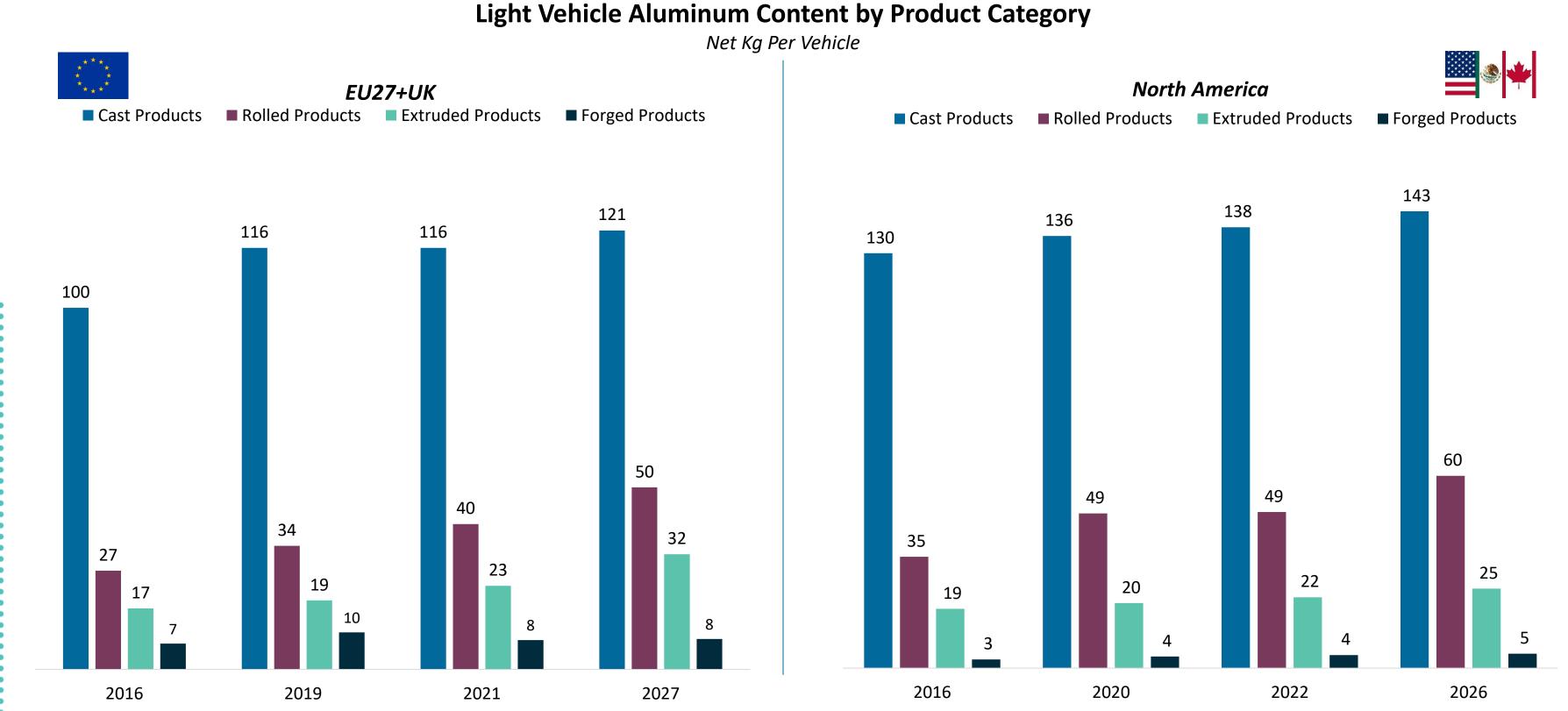
Net kg per vehicle



Source: Ducker | Aluminum Association 2020 Report

Split of Vehicle Aluminum Content by Product Form Net kg 2030: 56% casting

Rolled and Extruded Products Show Dynamic Growth



Source: Ducker | Aluminum Association 2020 | EA Aluminum Content 2019

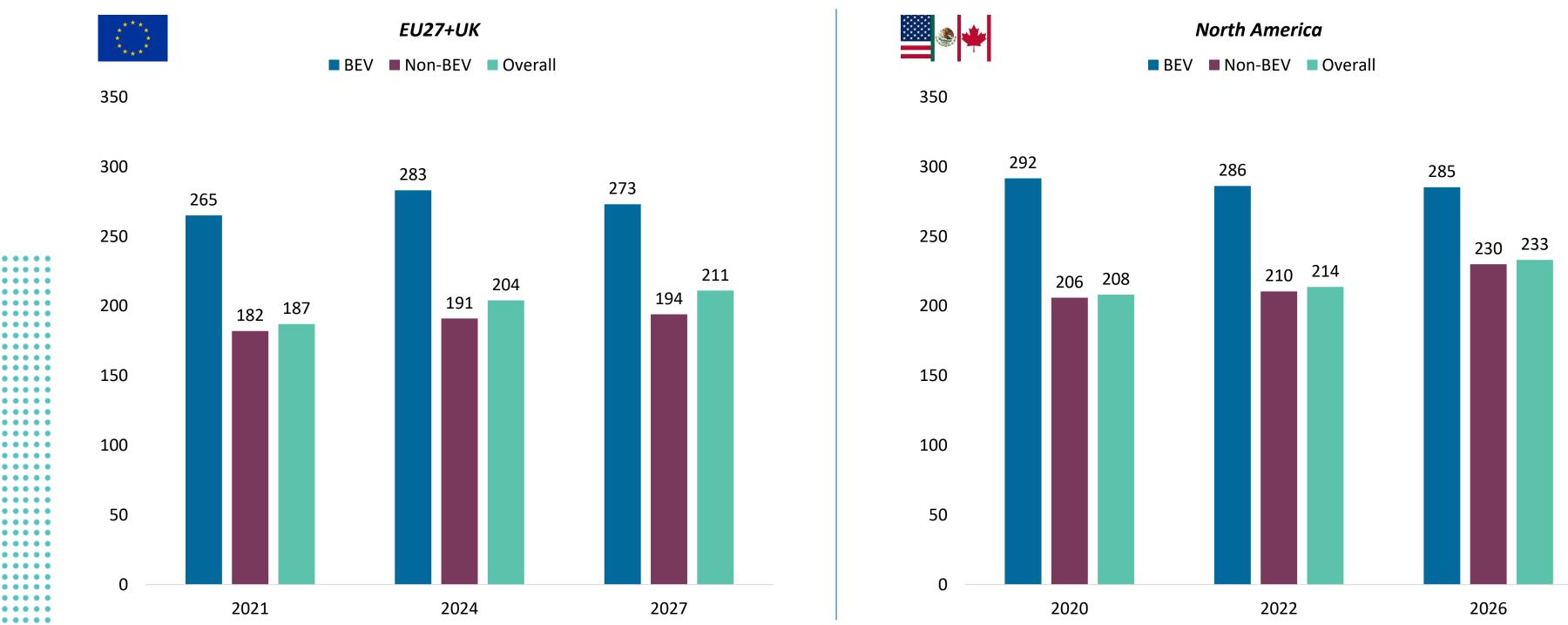
.



BEVs Are More Aluminum-Intensive

Content per Vehicle - BEV vs. Other

- Kg per vehicle -



Source: Ducker April 2020 data, Aluminum Association 2020 Report | EA Aluminum Content Study 2019

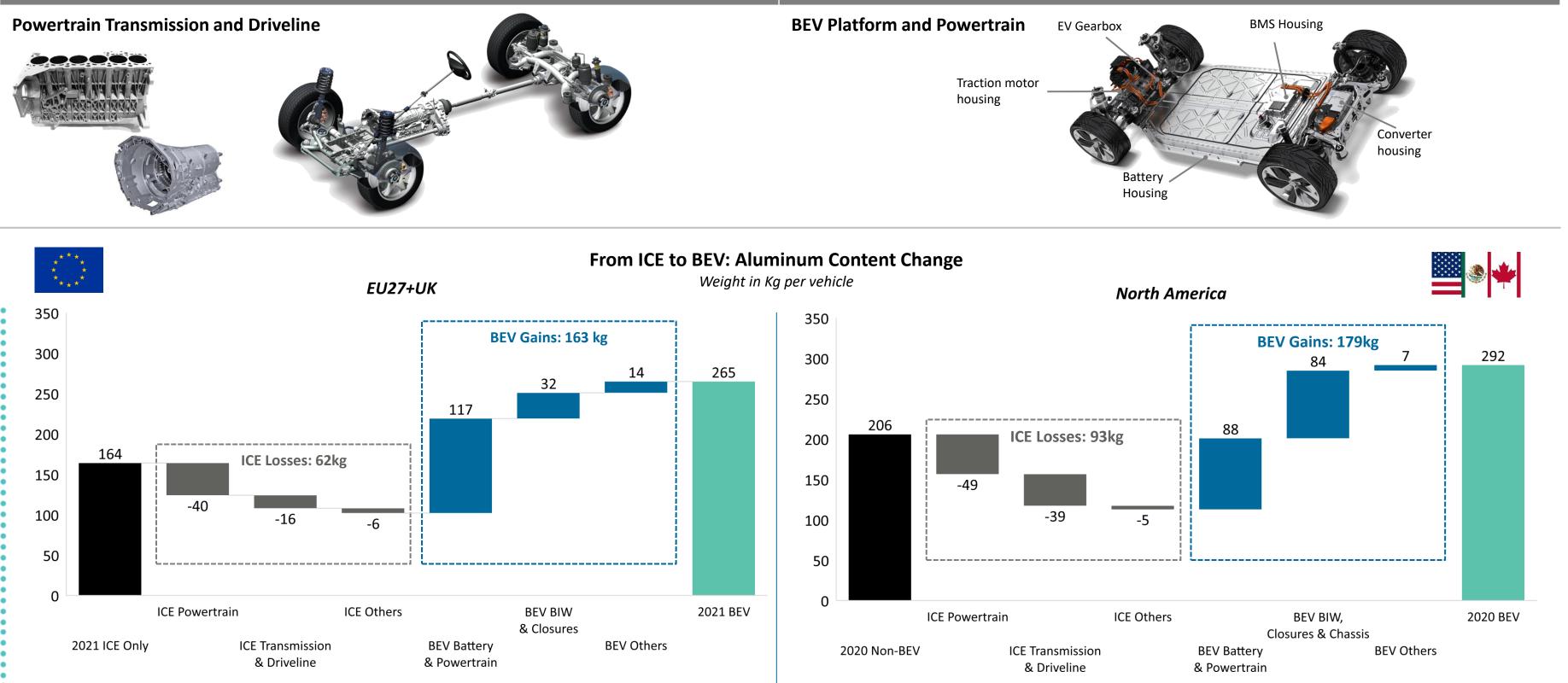
....

....



BEV Battery Housings Drive Strong Increase of Aluminum Content in Vehicle

Added BEV Parts **Eliminated ICE Parts Powertrain Transmission and Driveline**



Source: Ducker April 2020 data, Aluminum Association 2020 Report

....

EV Platform & Battery Housing Design Diversity

Platform	Traditional Versatile Pla ICE, MHEV, FHEV, PHEV, FCE			Skateboard Platform (dedicated) BEV only
Description	 Highly scalable and low cost Existing manufacturing capabilities Battery not structural 	 EV integrated architectures Battery can be structural Cost efficiency and weight rec 	• Juction	EV native platforms Battery is structural Threatened by solid-state technology
Example	Hyundai 3 rd Generation PF		2020 Nissan Leaf	Volkswagen MEB
Battery Housing	Design Types			
Battery Housing	Design Types Tray Des	sign		Frame Design
Battery Housing		 sign ◆ Simple and efficient sealing with tight tray/lid Greater serviceability than assembled design 		Frame Design
Battery Housing	Tray Des Crash Structure Housing Tray	Simple and efficient sealing with tight tray/lid		Better use of space

Sources: Ducker, Audi

CONFIDENTIAL -DUCKER HOLDINGS LLC



Solid-State Batteries Expected to Support Further Penetration of EV

Solid-state seems closer...

Solid-state batteries enable higher safety

- Doubling energy density, mostly based on LFP technology so far
- Increased safety with lower chances of runaway cells, enabling the possibility to charge at higher speeds due to better thermal management
- Batteries are expected to keep their sizes for the first generation of solid-state applications (keeping range slightly above but close to current NMC and NCA based technologies)
- All in all, solid-state batteries is ultimately expected to further accelerate EV acceptation and adoption

Samsung Newsroon	CORPORATE PRODUCTS PRESS RESOURCES VIEWS ABOUT US Q
	Samsung Presents Groundbreaking All-Solid- State Battery Technology to 'Nature Energy'
	on March 10, 2020 Audio 🏨 🛞 Share 🏂 🏟
_	
	THEVERGE tech - reviews - science - creators - entertainment - video wore -
	THEVERGE TECH - REVIEWS - SCIENCE - CREATORS - ENTERTAINMENT - VIDEO MORE - MITCHIES / TRANSPORTATION Fisker Inc. has 'completely dropped' solid-state batteries

... but still has to overcome major challenges

Solid-state batteries are years out

- requires cycles that are usually of at least 5 to 10 years
- industry participants are targeting a potential launch to 10 years from now
- from battery manufacturing over time



DUCKER

Progress in development of all-solid-state batteries

June 2020

August 2020



Obtained license plate registration in August 2020 and conducted test drives

Scaling up solid-state batteries to reach the necessary size for automotive grade and mobile utilization is a big challenge

From the first prototype to large scale validation, testing, calibration, and industrialization, the automotive industry

In the best-case scenario, the first solid-state application on a production vehicle is 5 years ahead; more and more

Solid-state batteries will help slowing down the need for raw materials, but it won't stop the raw material price increase as demand will rise and require more expensive mining, deeper digging, leading to potentially more carbon emissions

Mix of Net-Zero Solutions to Meet Carbon-Neutrality Targets

CCU solutions lead to net-zero carbon solutions as they mitigate the increase in CO2...

...by utilizing carbon in a closed-loop reducing GHG (Green House Gas) increase, the net-zero solution

Carbon Capture & Utilization can benefit to 2 major technologies in the automotive industry:

H2 for FCEV

Low-carbon hydrogen, coupled with on-site production capabilities, would help the deployment of FCEVs by:

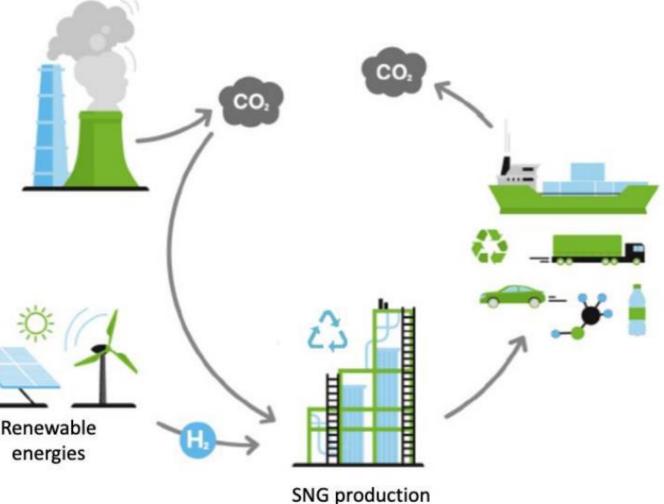
- solving the infrastructure cost issue linked to electrification
- and reducing charging time to a matter of minutes (avoiding waste of time and queueing while refueling/charging)

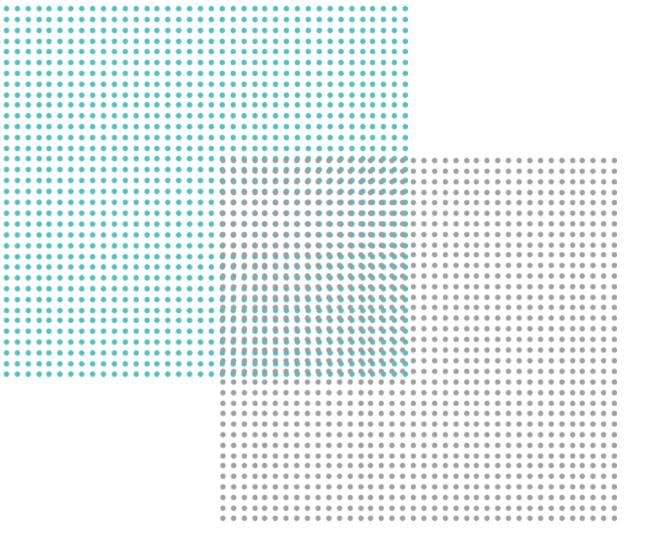
E-fuels

Carbon capture could lead to the production of synthetic fuels that would be dropin, which means dropped in the tank of ICE vehicles without major investments from the distribution or technology perspectives and no impact on carbon concentration in the atmosphere (closed loop)

energies







Hélène Wagnies, Managing Director hwagnies@ducker.com | +49 30 92 10 16 64

THIS CONCLUDES OUR PRESENTATION. THANK YOU.

Today's presentation was prepared by Ducker Research and Consulting/Ducker Holdings LLC. To the fullest extent permissible by applicable law, all information contained herein is for informational purposes only and is provided "AS IS". The information is provided (i) with no guaranty of accuracy, completeness, timeliness or that any defects will be corrected and (ii) without any representations, warranties or other contractual terms of any kind including, without limitation, warranties of title, merchantability or fitness for a particular purpose. Even if Ducker was advised, knew or should have known that claims or damages could arise from the use, misuse or delay of use of the information, Ducker assumes no legal liability for any direct, indirect, consequential, special, punitive or similar claims or damages. The information contained herein does not represent financial, legal, regulatory or other advice and recommendations from Ducker. Any use of the information is undertaken at your sole risk.

DUCKER

RESEARCH & CONSULTING

BANGALORE | BERLIN | DETROIT | LONDON | NEW YORK | PARIS | SHANGHAI

www.ducker.com

